

## Owasco Lake Watershed Mangement Council, Inc.

10/11/23

## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through September 2023

	Jan - Sep 23	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Village of Groton	250.00	0.00
Signage Grant	2,726.00	0.00
Nature Conservancy	15,000.00	15,000.00
Town of Summerhill	0.00	0.00
Town of Locke	0.00	0.00
Town of Dryden	0.00	200.00
Vehicle Reserve	-691.00	0.00
Town of Genoa	200.00	200.00
GLC Conservation Kick	0.00	0.00
Town of Moravia	2,000.00	2,000.00
Subcontract Revenue	0.00	0.00
Grant Income	0.00	0.00
Town of Sennett	0.00	2,500.00
Village of Moravia	2,000.00	2,000.00
Town of Niles	2,500.00	2,500.00
City of Auburn	225,000.00	216,300.00
Town of Owasco	30,000.00	30,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
<b>Other Types of Income</b>		
Miscellaneous Revenue	919.52	0.00
<b>Total Other Types of Income</b>	919.52	0.00
<b>Total Income</b>	289,904.52	280,700.00
<b>Expense</b>		
Depreciation Expense	5,995.71	5,114.00
Banking fees	35.00	200.00
<b>Business Expenses</b>		
Business Registration Fees	125.00	200.00
<b>Total Business Expenses</b>	125.00	200.00
<b>Contract Services</b>		
Accounting Fees	4,065.00	4,300.00
Legal Fees	1,075.00	0.00
Outside Contract Services	1,710.00	2,000.00
<b>Total Contract Services</b>	6,850.00	6,300.00
<b>Facilities and Equipment</b>		
Utilities	1,082.97	3,000.00
Rent	7,661.85	10,200.00
<b>Total Facilities and Equipment</b>	8,744.82	13,200.00
<b>Operations</b>		
Nature Conservatory Expense	3,916.81	15,000.00
Lab Testing	0.00	500.00
Insurance - drone	0.00	750.00
Advertising	0.00	500.00
Books, Subscriptions, Reference	91.91	100.00
Office Supplies	1,172.41	1,250.00
Postage, Mailing Service	75.51	100.00
Printing and Copying	618.00	1,000.00
Field Supplies	548.52	1,500.00
<b>Telephone, Telecommunications</b>		
Website Development	376.32	500.00
Telephone, Telecommunications - Other	2,482.54	5,200.00
<b>Total Telephone, Telecommunications</b>	2,858.86	5,700.00

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January through September 2023

	Jan - Sep 23	Budget
Vehicle Repairs & Maint.	364.31	2,000.00
Fuel	1,821.88	5,000.00
Insurance - Auto and Trailer	5,342.00	4,200.00
<b>Total Operations</b>	<b>16,810.21</b>	<b>37,600.00</b>
<b>Other Types of Expenses</b>		
Donations	0.00	500.00
Insurance - Liability, D and O	5,084.40	5,300.00
<b>Total Other Types of Expenses</b>	<b>5,084.40</b>	<b>5,800.00</b>
<b>Payroll Expenses</b>		
Insurance Premium Stipend Adam	0.00	992.00
Health Insurance	4,831.55	9,024.00
401(K) Match	9,181.21	19,896.00
Disability & Paid Family Leave	755.49	800.00
Payroll Fees	0.00	0.00
Payroll Processing fees	1,068.75	1,500.00
Payroll Taxes	9,831.09	15,227.00
Salaries	130,419.55	185,250.00
Unemployment	1,148.31	1,239.00
Workers Comp	4,858.28	2,000.00
<b>Total Payroll Expenses</b>	<b>162,094.23</b>	<b>235,928.00</b>
<b>Travel and Meetings</b>		
Mileage	57.64	200.00
Staff Development	755.41	1,200.00
<b>Total Travel and Meetings</b>	<b>813.05</b>	<b>1,400.00</b>
<b>Total Expense</b>	<b>206,552.42</b>	<b>305,742.00</b>
<b>Net Ordinary Income</b>	<b>83,352.10</b>	<b>-25,042.00</b>
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella	0.00	0.00
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Income</b>	<b>83,352.10</b>	<b>-25,042.00</b>

## Profit &amp; Loss Budget vs. Actual

January through September 2023

	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Village of Groton	250.00	100.0%
Signage Grant	2,726.00	100.0%
Nature Conservancy	0.00	100.0%
Town of Summerhill	0.00	0.0%
Town of Locke	0.00	0.0%
Town of Dryden	-200.00	0.0%
Vehicle Reserve	-691.00	100.0%
Town of Genoa	0.00	100.0%
GLC Conservation Kick	0.00	0.0%
Town of Moravia	0.00	100.0%
Subcontract Revenue	0.00	0.0%
Grant Income	0.00	0.0%
Town of Sennett	-2,500.00	0.0%
Village of Moravia	0.00	100.0%
Town of Niles	0.00	100.0%
City of Auburn	8,700.00	104.0%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
<b>Other Types of Income</b>		
Miscellaneous Revenue	919.52	100.0%
<b>Total Other Types of Income</b>	919.52	100.0%
<b>Total Income</b>	9,204.52	103.3%
<b>Expense</b>		
Depreciation Expense	881.71	117.2%
Banking fees	-165.00	17.5%
<b>Business Expenses</b>		
Business Registration Fees	-75.00	62.5%
<b>Total Business Expenses</b>	-75.00	62.5%
<b>Contract Services</b>		
Accounting Fees	-235.00	94.5%
Legal Fees	1,075.00	100.0%
Outside Contract Services	-290.00	85.5%
<b>Total Contract Services</b>	550.00	108.7%
<b>Facilities and Equipment</b>		
Utilities	-1,917.03	36.1%
Rent	-2,538.15	75.1%
<b>Total Facilities and Equipment</b>	-4,455.18	66.2%
<b>Operations</b>		
Nature Conservatory Expense	-11,083.19	26.1%
Lab Testing	-500.00	0.0%
Insurance - drone	-750.00	0.0%
Advertising	-500.00	0.0%
Books, Subscriptions, Reference	-8.09	91.9%
Office Supplies	-77.59	93.8%
Postage, Mailing Service	-24.49	75.5%
Printing and Copying	-382.00	61.8%
Field Supplies	-951.48	36.6%
<b>Telephone, Telecommunications</b>		
Website Development	-123.68	75.3%
Telephone, Telecommunications - Other	-2,717.46	47.7%
<b>Total Telephone, Telecommunications</b>	-2,841.14	50.2%

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10/11/23

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Accrual Basis

January through September 2023

	\$ Over Budget	% of Budget
Vehicle Repairs & Maint.	-1,635.69	18.2%
Fuel	-3,178.12	36.4%
Insurance - Auto and Trailer	1,142.00	127.2%
<b>Total Operations</b>	<b>-20,789.79</b>	<b>44.7%</b>
<b>Other Types of Expenses</b>		
Donations	-500.00	0.0%
Insurance - Liability, D and O	-215.60	95.9%
<b>Total Other Types of Expenses</b>	<b>-715.60</b>	<b>87.7%</b>
<b>Payroll Expenses</b>		
Insurance Premium Stipend Adam	-992.00	0.0%
Health Insurance	-4,192.45	53.5%
401(K) Match	-10,714.79	46.1%
Disability & Paid Family Leave	-44.51	94.4%
Payroll Fees	0.00	0.0%
Payroll Processing fees	-431.25	71.3%
Payroll Taxes	-5,395.91	64.6%
Salaries	-54,830.45	70.4%
Unemployment	-90.69	92.7%
Workers Comp	2,858.28	242.9%
<b>Total Payroll Expenses</b>	<b>-73,833.77</b>	<b>68.7%</b>
<b>Travel and Meetings</b>		
Mileage	-142.36	28.8%
Staff Development	-444.59	63.0%
<b>Total Travel and Meetings</b>	<b>-586.95</b>	<b>58.1%</b>
<b>Total Expense</b>	<b>-99,189.58</b>	<b>67.6%</b>
<b>Net Ordinary Income</b>	<b>108,394.10</b>	<b>-332.8%</b>
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella	0.00	0.0%
<b>Total Other Income</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>108,394.10</b>	<b>-332.8%</b>