

Profit & Loss Budget vs. Actual

January through June 2024

	Jan - Jun 24	Budget
Ordinary Income/Expense		
Income		
Village of Groton	250.00	250.00
Signage Grant	-76.00	0.00
Nature Conservancy	0.00	15,000.00
Town of Dryden	800.00	200.00
Town of Genoa	200.00	200.00
Town of Moravia	2,000.00	2,000.00
Grant Income	0.00	10,600.00
Town of Sennett	0.00	2,500.00
Village of Moravia	2,000.00	2,000.00
Town of Nilis	0.00	2,500.00
City of Auburn	0.00	250,000.00
Town of Owasco	32,000.00	32,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
Other Types of Income	0.00	7,500.00
Total Income	47,174.00	334,750.00
Expense		
Depreciation Expense	3,997.14	7,995.00
Banking fees	0.00	200.00
Business Expenses		
Business Registration Fees	0.00	200.00
Total Business Expenses	0.00	200.00
Contract Services		
Accounting Fees	0.00	4,200.00
Legal Fees	1,075.00	1,500.00
Outside Contract Services	1,087.50	2,500.00
Total Contract Services	2,162.50	8,200.00
Facilities and Equipment		
Property Maintenance	0.00	2,000.00
Utilities	484.42	2,500.00
Depr and Amort - Allowable	0.00	0.00
Property Insurance	0.00	4,000.00
Rent	5,482.46	10,200.00
Total Facilities and Equipment	5,966.88	18,700.00
Operations		
Vehicle Replacement	0.00	10,000.00
Nature Conservatory Expense	4,488.97	15,000.00
Lab Testing	0.00	500.00
Insurance - drone	153.00	750.00
Professional Services	350.00	
Advertising	355.27	500.00
Books, Subscriptions, Reference	155.93	100.00
Office Supplies	398.51	1,250.00
Postage, Mailing Service	2.83	100.00
Printing and Copying	675.00	1,000.00
Field Supplies	104.57	1,500.00
Telephone, Telecommunications		
Website Development	0.00	450.00
Telephone, Telecommunications - Other	1,453.81	3,600.00
Total Telephone, Telecommunications	1,453.81	4,050.00
Vehicle Repairs & Maint.	476.49	2,000.00
Fuel	1,563.12	5,000.00
Insurance - Auto and Trailer	11,105.00	5,500.00
Total Operations	21,282.50	47,250.00

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Other Types of Expenses		
Insurance - Liability, D and O	7,358.02	5,300.00
Total Other Types of Expenses	7,358.02	5,300.00
Payroll Expenses		
Health Insurance	3,584.15	9,800.00
401(K) Match	6,193.01	13,100.00
Disability & Paid Family Leave	447.91	900.00
Payroll Processing fees	617.85	1,400.00
Payroll Taxes	6,505.12	12,110.00
Salaries	86,410.77	195,320.00
Unemployment	862.49	1,239.00
Workers Comp	5,436.33	5,400.00
Total Payroll Expenses	110,057.63	239,269.00
Travel and Meetings		
Mileage	56.13	200.00
Staff Development	826.84	2,000.00
Total Travel and Meetings	882.97	2,200.00
Total Expense	151,707.64	329,314.00
Net Ordinary Income	-104,533.64	5,436.00
Net Income	-104,533.64	5,436.00

Profit & Loss Budget vs. Actual

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	\$ Over Budget	% of Budget
Ordinary Income/Expense		
Income		
Village of Groton	0.00	100.0%
Signage Grant	-76.00	100.0%
Nature Conservancy	-15,000.00	0.0%
Town of Dryden	600.00	400.0%
Town of Genoa	0.00	100.0%
Town of Moravia	0.00	100.0%
Grant Income	-10,600.00	0.0%
Town of Sennett	-2,500.00	0.0%
Village of Moravia	0.00	100.0%
Town of Niles	-2,500.00	0.0%
City of Auburn	-250,000.00	0.0%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Other Types of Income	-7,500.00	0.0%
Total Income	-287,576.00	14.1%
Expense		
Depreciation Expense	-3,997.86	50.0%
Banking fees	-200.00	0.0%
Business Expenses		
Business Registration Fees	-200.00	0.0%
Total Business Expenses	-200.00	0.0%
Contract Services		
Accounting Fees	-4,200.00	0.0%
Legal Fees	-425.00	71.7%
Outside Contract Services	-1,412.50	43.5%
Total Contract Services	-6,037.50	26.4%
Facilities and Equipment		
Property Maintenance	-2,000.00	0.0%
Utilities	-2,015.58	19.4%
Depr and Amort - Allowable	0.00	0.0%
Property Insurance	-4,000.00	0.0%
Rent	-4,717.54	53.7%
Total Facilities and Equipment	-12,733.12	31.9%
Operations		
Vehicle Replacement	-10,000.00	0.0%
Nature Conservatory Expense	-10,511.03	29.9%
Lab Testing	-500.00	0.0%
Insurance - drone	-597.00	20.4%
Professional Services		
Advertising	-144.73	71.1%
Books, Subscriptions, Reference	55.93	155.9%
Office Supplies	-851.49	31.9%
Postage, Mailing Service	-97.17	2.8%
Printing and Copying	-325.00	67.5%
Field Supplies	-1,395.43	7.0%
Telephone, Telecommunications		
Website Development	-450.00	0.0%
Telephone, Telecommunications - Other	-2,146.19	40.4%
Total Telephone, Telecommunications	-2,596.19	35.9%
Vehicle Repairs & Maint.	-1,523.51	23.8%
Fuel	-3,436.88	31.3%
Insurance - Auto and Trailer	5,605.00	201.9%
Total Operations	-25,967.50	45.0%

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	<u>\$ Over Budget</u>	<u>% of Budget</u>
Other Types of Expenses		
Insurance - Liability, D and O	2,058.02	138.8%
Total Other Types of Expenses	2,058.02	138.8%
Payroll Expenses		
Health Insurance	-6,215.85	36.6%
401(K) Match	-6,906.99	47.3%
Disability & Paid Family Leave	-452.09	49.8%
Payroll Processing fees	-782.15	44.1%
Payroll Taxes	-5,604.88	53.7%
Salaries	-108,909.23	44.2%
Unemployment	-376.51	69.6%
Workers Comp	36.33	100.7%
Total Payroll Expenses	-129,211.37	46.0%
Travel and Meetings		
Mileage	-143.87	28.1%
Staff Development	-1,173.16	41.3%
Total Travel and Meetings	-1,317.03	40.1%
Total Expense	-177,606.36	46.1%
Net Ordinary Income	-109,969.64	-1,923.0%
Net Income	-109,969.64	-1,923.0%