

	<u>2019 Actual</u>	<u>2020 Actual</u>
<b>INCOME</b>		
<b>Watershed Steward Fees</b>		
Auburn	179,125	187,500
Soil & Water	-	-
The Nature Conservancy	-	-
Owasco	28,200	26,176
Fleming	3,707	7,000
Niles	40	2,000
Town of Moravia	-	-
Village of Moravia	-	2,000
Locke	-	-
Summerhill	-	-
Sennett	-	-
Scipio	4,500	2,500
Town of Dryden	-	-
Town of Genoa	-	-
Grants and Other Contributions		6,450
PPP Loan Forgiveness Proceeds		41,942
GLC Conservative Kick		
Subcontract Revenue		
Vehicle Reserve	-	-
Other Income - Norman Ponticella	-	-
Other Income	-	670
<b>Total Income</b>	<b><u>215,572</u></b>	<b><u>276,238</u></b>
<b>EXPENSES</b>		
<b>Personnel &amp; Benefits Expenses</b>		
Executive Director	65,423	66,731
Lead Watershed Inspector	54,525	57,120
Watershed Inspector	-	42,000
Summer Seasonal	21,146	20,743
Summer Seasonal Reimbursement	(10,751)	-
<b>Total Personnel Expenses</b>	<b><u>130,344</u></b>	<b><u>186,594</u></b>
<b>Benefits</b>		
FICA	10,713	14,387
Unemployment	1,525	1,114
Health Insurance	-	-
Insurance Premium Stipend - Adam	-	-
Retirement	16,541	19,583
Disability Ins.	(294)	451
Worker's Comp.	3,910	1,740
<b>Total Benefits</b>	<b><u>32,395</u></b>	<b><u>37,275</u></b>
<b>Total Personnel &amp; Benefits Expenses</b>	<b><u>162,739</u></b>	<b><u>223,869</u></b>

**Vehicle Expenses**

Auto and Trailer Insurance	3,875	3,642
Mileage	137	827
Fuel	2,369	1,429
Vehicle Replacement	-	-
Repairs & Maintenance	3,234	2,247
<b>Total Vehicle Expenses</b>	<b>9,615</b>	<b>8,145</b>

**Field Expenses**

Lab testing	-	-
Field Supplies	8,458	7,451
<b>Total Field Expenses</b>	<b>8,458</b>	<b>7,451</b>

**Office Expenses**

Postage	83	183
Banking Fees	60	489
Advertising	200	975
Printing/Copying	323	577
Payroll Processing Fees	1,190	1,205
Telecommunications	3,996	4,348
Website Development	-	-
Depreciation Expense	-	-
Staff Development	595	1,115
Office Supplies	2,079	2,655
Books, Subscriptions, Reference	-	-
Liability & Director's Insurance	6,824	4,671
Drone Insurance	-	747
Donations	-	-
Rent	-	6,000
Utilities	-	-
Business Registration fees	-	40
Nature Conservatory Expense	-	-
Outside Contract Services	1,375	1,250
Professional fees	14,050	-
Audit/Accounting fees	-	-
<b>Total Office Expenses</b>	<b>30,776</b>	<b>24,255</b>
<b>Total Expenses</b>	<b>211,587</b>	<b>263,720</b>
<b>Net Income/(Loss)</b>	<b>3,984</b>	<b>12,518</b>

<u>2021 Actual</u>	<u>2022 Actual</u>	<u>Approved 2023 Budget</u>	<u>Proposed 2024 Budget</u>
312,500	216,300	216,300	227,115
-	-	-	-
-	-	15,000	-
27,000	29,000	30,000	31,500
7,000	7,000	7,000	7,350
2,000	2,000	2,500	2,625
-	2,000	2,000	2,100
3,000	-	2,000	2,100
-	-	-	-
-	-	-	-
2,500	2,500	2,500	2,500
2,500	3,000	3,000	3,000
-	300	200	200
-	200	200	200
27,095	-	-	-
-	-	-	-
10,000	(10,000)	-	-
5,800	500	-	-
-	16,261	-	-
-	50	-	-
-	84	-	-
<b><u>399,395</u></b>	<b><u>269,195</u></b>	<b><u>280,700</u></b>	<b><u>278,690</u></b>
84,272	87,554	91,192	93,016
43,066	47,904	49,858	50,855
33,581	37,596	44,200	45,084
-	-	-	-
-	-	-	-
<b><u>160,919</u></b>	<b><u>173,054</u></b>	<b><u>185,250</u></b>	<b><u>188,955</u></b>
12,328	13,042	15,227	14,455
3,288	1,128	1,239	1,301
-	8,514	9,024	9,475
-	-	992	1,042
14,687	11,177	19,896	20,294
243	(477)	800	816
6,420	2,165	2,000	2,040
<b><u>36,966</u></b>	<b><u>35,549</u></b>	<b><u>49,178</u></b>	<b><u>49,423</u></b>
<b><u>197,885</u></b>	<b><u>208,603</u></b>	<b><u>234,428</u></b>	<b><u>238,378</u></b>

5,101	6,907	4,200	4,284
229	81	200	210
2,260	3,717	5,000	5,250
-	-	-	-
991	2,795	2,000	2,100
<b>8,581</b>	<b>13,500</b>	<b>11,400</b>	<b>11,844</b>
-	-	500	525
1,428	678	1,500	1,575
<b>1,428</b>	<b>678</b>	<b>2,000</b>	<b>2,100</b>
154	46	100	102
224	80	200	204
2,297	965	500	510
696	692	1,000	1,020
1,237	1,333	1,500	1,530
5,320	4,092	5,200	5,304
828	143	500	510
852	5,114	5,114	5,216
660	792	1,200	1,224
2,866	1,012	1,250	1,275
11	180	100	102
5,324	4,930	5,300	5,406
732	734	750	765
-	350	500	510
10,495	10,469	10,200	10,404
-	1,115	3,000	3,060
-	303	200	204
-	-	15,000	-
1,770	2,327	2,000	2,040
2,205	1,015	-	-
8,045	4,050	4,300	4,450
<b>43,716</b>	<b>39,742</b>	<b>57,914</b>	<b>43,836</b>
<b>251,610</b>	<b>262,523</b>	<b>305,742</b>	<b>296,158</b>
<b>147,785</b>	<b>6,672</b>	<b>(25,042)</b>	<b>(17,468)</b>

<u>Proposed 2025 Budget</u>	<u>Proposed 2026 Budget</u>
238,471	250,394
-	-
33,075	34,729
7,718	8,103
2,756	2,894
2,205	2,315
2,205	2,315
-	-
-	-
2,500	2,500
3,000	3,000
250	250
250	250
-	-
-	-
-	-
-	-
-	-
-	-
<u>292,430</u>	<u>306,751</u>
94,876	96,774
51,872	52,910
45,986	46,905
-	-
-	-
<u>192,734</u>	<u>196,589</u>
14,744	15,039
1,366	1,434
9,949	10,446
1,094	1,148
20,700	21,114
832	849
2,081	2,122
<u>50,766</u>	<u>52,153</u>
<u>243,500</u>	<u>248,742</u>

4,370	4,457
221	232
5,513	5,788
-	-
2,205	2,315
<b>12,308</b>	<b>12,792</b>

551	579
1,654	1,736
<b>2,205</b>	<b>2,315</b>

104	106
208	212
520	531
1,040	1,061
1,561	1,592
5,410	5,518
520	531
5,321	5,427
1,248	1,273
1,301	1,327
104	106
5,514	5,624
780	796
520	531
10,612	10,824
3,121	3,184
208	212
-	-
2,081	2,122
-	-
4,600	4,750
<b>44,774</b>	<b>45,727</b>
<b>302,787</b>	<b>309,577</b>
<b>(10,357)</b>	<b>(2,826)</b>