

## Owasco Lake Watershed Mangement Council, Inc.

12/16/22

## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through November 2022

	Jan - Nov 22	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Vehicle Reserve	34,585.88	
Town of Genoa	200.00	200.00
GLC Conservation Kick	-10,000.00	
Town of Moravia	2,000.00	2,000.00
Subcontract Revenue	500.00	
Town of Sennett	2,500.00	2,500.00
Village of Moravia	0.00	2,000.00
Town of Nilis	2,000.00	2,000.00
City of Auburn	216,300.00	210,000.00
Town of Owasco	29,000.00	29,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
Direct Public Support	0.00	0.00
<b>Other Types of Income</b>		
Miscellaneous Revenue	83.81	
Other Types of Income - Other	0.00	6,450.00
<b>Total Other Types of Income</b>	83.81	6,450.00
<b>Total Income</b>	287,169.69	264,150.00
<b>Expense</b>		
Depreciation Expense	4,687.65	5,113.80
Banking fees	-24.00	200.00
<b>Business Expenses</b>		
Business Registration Fees	140.00	50.00
<b>Total Business Expenses</b>	140.00	50.00
<b>Contract Services</b>		
Accounting Fees	4,050.00	4,000.00
Legal Fees	1,015.00	
Outside Contract Services	2,327.50	1,800.00
<b>Total Contract Services</b>	7,392.50	5,800.00
<b>Facilities and Equipment</b>		
Utilities	1,115.49	3,000.00
Rent	9,607.14	10,200.00
<b>Total Facilities and Equipment</b>	10,722.63	13,200.00
<b>Operations</b>		
Lab Testing	0.00	500.00
Insurance - drone	734.00	750.00
Advertising	964.50	600.00
Books, Subscriptions, Reference	174.85	50.00
Office Supplies	988.38	1,250.00
Postage, Mailing Service	40.75	500.00
Printing and Copying	691.61	1,000.00
Field Supplies	677.64	1,500.00
Telephone, Telecommunications		
Website Development	142.56	1,000.00
Telephone, Telecommunications - Other	3,742.28	5,200.00
<b>Total Telephone, Telecommunications</b>	3,884.84	6,200.00
<b>Vehicle Repairs &amp; Maint.</b>	1,037.21	3,000.00
Fuel	3,541.84	2,500.00
Insurance - Auto and Trailer	6,022.00	5,732.00
<b>Total Operations</b>	18,757.62	23,582.00

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<b>Other Types of Expenses</b>		
Donations	250.00	
Insurance - Liability, D and O	4,930.41	5,500.00
<b>Total Other Types of Expenses</b>	5,180.41	5,500.00
<b>Payroll Expenses</b>		
Health Insurance	7,824.12	8,285.00
401(K) Match	10,257.25	19,131.00
Disability & Paid Family Leave	-423.64	600.00
Payroll Processing fees	1,244.75	1,400.00
Payroll Taxes	12,011.79	14,641.00
Salaries	159,352.00	176,625.00
Unemployment	1,127.52	1,239.00
Workers Comp	2,164.76	1,800.00
<b>Total Payroll Expenses</b>	193,558.55	223,721.00
<b>Travel and Meetings</b>		
Mileage	81.00	200.00
Staff Development	792.50	1,200.00
<b>Total Travel and Meetings</b>	873.50	1,400.00
<b>Total Expense</b>	241,288.86	278,566.80
<b>Net Ordinary Income</b>	45,880.83	-14,416.80
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella	50.00	
<b>Total Other Income</b>	50.00	
<b>Net Other Income</b>	50.00	
<b>Net Income</b>	<b>45,930.83</b>	<b>-14,416.80</b>

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## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through November 2022

	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Vehicle Reserve		
Town of Genoa	0.00	100.0%
GLC Conservation Kick		
Town of Moravia	0.00	100.0%
Subcontract Revenue		
Town of Sennett	0.00	100.0%
Village of Moravia	-2,000.00	0.0%
Town of Nilis	0.00	100.0%
City of Auburn	6,300.00	103.0%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Direct Public Support	0.00	0.0%
<b>Other Types of Income</b>		
Miscellaneous Revenue		
Other Types of Income - Other	-6,450.00	0.0%
<b>Total Other Types of Income</b>	-6,366.19	1.3%
<b>Total Income</b>	23,019.69	108.7%
<b>Expense</b>		
Depreciation Expense	-426.15	91.7%
Banking fees	-224.00	-12.0%
<b>Business Expenses</b>		
Business Registration Fees	90.00	280.0%
<b>Total Business Expenses</b>	90.00	280.0%
<b>Contract Services</b>		
Accounting Fees	50.00	101.3%
Legal Fees		
Outside Contract Services	527.50	129.3%
<b>Total Contract Services</b>	1,592.50	127.5%
<b>Facilities and Equipment</b>		
Utilities	-1,884.51	37.2%
Rent	-592.86	94.2%
<b>Total Facilities and Equipment</b>	-2,477.37	81.2%
<b>Operations</b>		
Lab Testing	-500.00	0.0%
Insurance - drone	-16.00	97.9%
Advertising	364.50	160.8%
Books, Subscriptions, Reference	124.85	349.7%
Office Supplies	-261.62	79.1%
Postage, Mailing Service	-459.25	8.2%
Printing and Copying	-308.39	69.2%
Field Supplies	-822.36	45.2%
Telephone, Telecommunications		
Website Development	-857.44	14.3%
Telephone, Telecommunications - Other	-1,457.72	72.0%
<b>Total Telephone, Telecommunications</b>	-2,315.16	62.7%
<b>Vehicle Repairs &amp; Maint.</b>	-1,962.79	34.6%
Fuel	1,041.84	141.7%
Insurance - Auto and Trailer	290.00	105.1%
<b>Total Operations</b>	-4,824.38	79.5%

**Profit & Loss Budget vs. Actual**

January through November 2022

	\$ Over Budget	% of Budget
<b>Other Types of Expenses</b>		
Donations		
Insurance - Liability, D and O	-569.59	89.6%
<b>Total Other Types of Expenses</b>	-319.59	94.2%
<b>Payroll Expenses</b>		
Health Insurance	-460.88	94.4%
401(K) Match	-8,873.75	53.6%
Disability & Paid Family Leave	-1,023.64	-70.6%
Payroll Processing fees	-155.25	88.9%
Payroll Taxes	-2,629.21	82.0%
Salaries	-17,273.00	90.2%
Unemployment	-111.48	91.0%
Workers Comp	364.76	120.3%
<b>Total Payroll Expenses</b>	-30,162.45	86.5%
<b>Travel and Meetings</b>		
Mileage	-119.00	40.5%
Staff Development	-407.50	66.0%
<b>Total Travel and Meetings</b>	-526.50	62.4%
<b>Total Expense</b>	-37,277.94	86.6%
<b>Net Ordinary Income</b>	60,297.63	-318.2%
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella		
<b>Total Other Income</b>		
<b>Net Other Income</b>		
<b>Net Income</b>	<b>60,347.63</b>	<b>-318.6%</b>