

Profit & Loss Budget vs. Actual

January through October 2021

	Jan - Oct 21	Budget
Ordinary Income/Expense		
Income		
GLC Conservation Kick	10,000.00	
Subcontract Revenue	5,800.00	
Grant Income	27,095.00	
Town of Sennett	2,500.00	2,500.00
Village of Moravia	3,000.00	3,000.00
Town of Niles	0.00	2,000.00
City of Auburn	312,500.00	200,000.00
Town of Owasco	27,000.00	27,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	2,500.00	2,500.00
Direct Public Support		
Individ, Business Contributions	0.00	4,000.00
Total Direct Public Support	0.00	4,000.00
Total Income	397,395.00	248,000.00
Expense		
Banking fees	115.00	200.00
Contract Services		
Accounting Fees	8,045.00	4,050.00
Outside Contract Services	1,050.00	1,500.00
Total Contract Services	9,095.00	5,550.00
Facilities and Equipment		
Rent, Parking, Utilities	7,700.00	6,000.00
Total Facilities and Equipment	7,700.00	6,000.00
Operations		
Insurance - drone	732.00	750.00
Professional Services	2,030.00	
Advertising	485.57	200.00
Books, Subscriptions, Reference	10.00	
Office Supplies	628.21	1,250.00
Postage, Mailing Service	145.00	500.00
Printing and Copying	695.56	500.00
Field Supplies	682.85	1,500.00
Telephone, Telecommunications		
Website Development	810.11	
Telephone, Telecommunications - Other	4,632.25	4,800.00
Total Telephone, Telecommunications	5,442.36	4,800.00
Vehicle Repairs & Maint.	704.61	2,500.00
Fuel	1,759.07	2,000.00
Insurance - Auto	5,101.00	3,500.00
Water testing	0.00	500.00
Total Operations	18,416.23	18,000.00
Other Types of Expenses		
Insurance - Liability, D and O	5,144.60	4,800.00
Total Other Types of Expenses	5,144.60	4,800.00
Payroll Expenses		
401(K) Match	13,101.43	18,756.00
Disability & Paid Family Leave	310.03	600.00
Payroll Processing fees	1,069.00	1,300.00
Payroll Taxes	10,782.44	14,215.00
Salaries	140,722.78	185,817.00
Unemployment	3,287.79	1,500.00
Workers Comp	6,420.38	1,800.00
Total Payroll Expenses	175,693.85	223,988.00

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Owasco Lake Watershed Mangement Council, Inc.

11/11/21

Profit & Loss Budget vs. Actual

Accrual Basis

January through October 2021

	<u>Jan - Oct 21</u>	<u>Budget</u>
Travel and Meetings		
Mileage	223.78	800.00
Staff Development	659.50	1,200.00
Total Travel and Meetings	<u>883.28</u>	<u>2,000.00</u>
Total Expense	<u>217,047.96</u>	<u>260,538.00</u>
Net Ordinary Income	<u>180,347.04</u>	<u>-12,538.00</u>
Net Income	<u><u>180,347.04</u></u>	<u><u>-12,538.00</u></u>

Profit & Loss Budget vs. Actual

January through October 2021

	\$ Over Budget	% of Budget
Ordinary Income/Expense		
Income		
GLC Conservation Kick		
Subcontract Revenue		
Grant Income		
Town of Sennett	0.00	100.0%
Village of Moravia	0.00	100.0%
Town of Niles	-2,000.00	0.0%
City of Auburn	112,500.00	156.3%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Direct Public Support		
Individ, Business Contributions	-4,000.00	0.0%
Total Direct Public Support	-4,000.00	0.0%
Total Income	149,395.00	160.2%
Expense		
Banking fees	-85.00	57.5%
Contract Services		
Accounting Fees	3,995.00	198.6%
Outside Contract Services	-450.00	70.0%
Total Contract Services	3,545.00	163.9%
Facilities and Equipment		
Rent, Parking, Utilities	1,700.00	128.3%
Total Facilities and Equipment	1,700.00	128.3%
Operations		
Insurance - drone	-18.00	97.6%
Professional Services		
Advertising	285.57	242.8%
Books, Subscriptions, Reference		
Office Supplies	-621.79	50.3%
Postage, Mailing Service	-355.00	29.0%
Printing and Copying	195.56	139.1%
Field Supplies	-817.15	45.5%
Telephone, Telecommunications		
Website Development		
Telephone, Telecommunications - Other	-167.75	96.5%
Total Telephone, Telecommunications	642.36	113.4%
Vehicle Repairs & Maint.	-1,795.39	28.2%
Fuel	-240.93	88.0%
Insurance - Auto	1,601.00	145.7%
Water testing	-500.00	0.0%
Total Operations	416.23	102.3%
Other Types of Expenses		
Insurance - Liability, D and O	344.60	107.2%
Total Other Types of Expenses	344.60	107.2%
Payroll Expenses		
401(K) Match	-5,654.57	69.9%
Disability & Paid Family Leave	-289.97	51.7%
Payroll Processing fees	-231.00	82.2%
Payroll Taxes	-3,432.56	75.9%
Salaries	-45,094.22	75.7%
Unemployment	1,787.79	219.2%
Workers Comp	4,620.38	356.7%
Total Payroll Expenses	-48,294.15	78.4%

Profit & Loss Budget vs. Actual

January through October 2021

	<u>\$ Over Budget</u>	<u>% of Budget</u>
Travel and Meetings		
Mileage	-576.22	28.0%
Staff Development	-540.50	55.0%
Total Travel and Meetings	<u>-1,116.72</u>	<u>44.2%</u>
Total Expense	<u>-43,490.04</u>	<u>83.3%</u>
Net Ordinary Income	<u>192,885.04</u>	<u>-1,438.4%</u>
Net Income	<u><u>192,885.04</u></u>	<u><u>-1,438.4%</u></u>