

Owasco Lake Watershed Mangement Council, Inc.

05/13/21

Profit & Loss Budget vs. Actual

Accrual Basis

January through April 2021

| | Jan - Apr 21 | Budget | \$ Over Budget |
|---------------------------------------|-------------------|-------------------|--------------------|
| Ordinary Income/Expense | | | |
| Income | | | |
| Subcontract Revenue | 800.00 | | |
| Grant Income | 10,000.00 | | |
| Town of Sennett | 2,500.00 | 2,500.00 | 0.00 |
| Village of Moravia | 1,000.00 | 3,000.00 | -2,000.00 |
| Town of Niles | 0.00 | 2,000.00 | -2,000.00 |
| City of Auburn | 112,500.00 | 200,000.00 | -87,500.00 |
| Town of Owasco | 27,000.00 | 27,000.00 | 0.00 |
| Town of Fleming | 7,000.00 | 7,000.00 | 0.00 |
| Town of Scipio | 0.00 | 2,500.00 | -2,500.00 |
| Direct Public Support | | | |
| Individ, Business Contributions | 0.00 | 4,000.00 | -4,000.00 |
| Total Direct Public Support | 0.00 | 4,000.00 | -4,000.00 |
| Total Income | 160,800.00 | 248,000.00 | -87,200.00 |
| Expense | | | |
| Banking fees | 55.00 | 200.00 | -145.00 |
| Contract Services | | | |
| Accounting Fees | 4,050.00 | 4,050.00 | 0.00 |
| Outside Contract Services | 690.00 | 1,500.00 | -810.00 |
| Total Contract Services | 4,740.00 | 5,550.00 | -810.00 |
| Facilities and Equipment | | | |
| Rent, Parking, Utilities | 0.00 | 6,000.00 | -6,000.00 |
| Total Facilities and Equipment | 0.00 | 6,000.00 | -6,000.00 |
| Operations | | | |
| Insurance - drone | 0.00 | 750.00 | -750.00 |
| Professional Services | 1,250.00 | | |
| Advertising | 0.00 | 200.00 | -200.00 |
| Office Supplies | 100.94 | 1,250.00 | -1,149.06 |
| Postage, Mailing Service | 106.55 | 500.00 | -393.45 |
| Printing and Copying | 18.58 | 500.00 | -481.42 |
| Field Supplies | 58.14 | 1,500.00 | -1,441.86 |
| Telephone, Telecommunications | 1,762.02 | 4,800.00 | -3,037.98 |
| Vehicle Repairs & Maint. | 21.50 | 2,500.00 | -2,478.50 |
| Fuel | 482.13 | 2,000.00 | -1,517.87 |
| Insurance - Auto | 0.00 | 3,500.00 | -3,500.00 |
| Water testing | 0.00 | 500.00 | -500.00 |
| Total Operations | 3,799.86 | 18,000.00 | -14,200.14 |
| Other Types of Expenses | | | |
| Insurance - Liability, D and O | 0.00 | 4,800.00 | -4,800.00 |
| Total Other Types of Expenses | 0.00 | 4,800.00 | -4,800.00 |
| Payroll Expenses | | | |
| 401(K) Match | 6,126.39 | 18,756.00 | -12,629.61 |
| Disability & Paid Family Leave | 792.79 | 600.00 | 192.79 |
| Payroll Processing fees | 408.00 | 1,300.00 | -892.00 |
| Payroll Taxes | 4,233.45 | 14,215.00 | -9,981.55 |
| Salaries | 55,264.35 | 185,817.00 | -130,552.65 |
| Unemployment | 2,666.25 | 1,500.00 | 1,166.25 |
| Workers Comp | 860.07 | 1,800.00 | -939.93 |
| Total Payroll Expenses | 70,351.30 | 223,988.00 | -153,636.70 |

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Profit & Loss Budget vs. Actual

Accrual Basis

January through April 2021

| | Jan - Apr 21 | Budget | \$ Over Budget |
|----------------------------------|------------------|-------------------|------------------|
| Travel and Meetings | | | |
| Mileage | 74.82 | 800.00 | -725.18 |
| Staff Development | 87.50 | 1,200.00 | -1,112.50 |
| Total Travel and Meetings | 162.32 | 2,000.00 | -1,837.68 |
| Total Expense | 79,108.48 | 260,538.00 | -181,429.52 |
| Net Ordinary Income | 81,691.52 | -12,538.00 | 94,229.52 |
| Net Income | 81,691.52 | -12,538.00 | 94,229.52 |

Profit & Loss Budget vs. Actual

January through April 2021

| | % of Budget |
|---------------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| Subcontract Revenue | |
| Grant Income | |
| Town of Sennett | 100.0% |
| Village of Moravia | 33.3% |
| Town of Niles | 0.0% |
| City of Auburn | 56.3% |
| Town of Owasco | 100.0% |
| Town of Fleming | 100.0% |
| Town of Scipio | 0.0% |
| Direct Public Support | |
| Individ, Business Contributions | 0.0% |
| Total Direct Public Support | 0.0% |
| Total Income | 64.8% |
| Expense | |
| Banking fees | 27.5% |
| Contract Services | |
| Accounting Fees | 100.0% |
| Outside Contract Services | 46.0% |
| Total Contract Services | 85.4% |
| Facilities and Equipment | |
| Rent, Parking, Utilities | 0.0% |
| Total Facilities and Equipment | 0.0% |
| Operations | |
| Insurance - drone | 0.0% |
| Professional Services | |
| Advertising | 0.0% |
| Office Supplies | 8.1% |
| Postage, Mailing Service | 21.3% |
| Printing and Copying | 3.7% |
| Field Supplies | 3.9% |
| Telephone, Telecommunications | 36.7% |
| Vehicle Repairs & Maint. | 0.9% |
| Fuel | 24.1% |
| Insurance - Auto | 0.0% |
| Water testing | 0.0% |
| Total Operations | 21.1% |
| Other Types of Expenses | |
| Insurance - Liability, D and O | 0.0% |
| Total Other Types of Expenses | 0.0% |
| Payroll Expenses | |
| 401(K) Match | 32.7% |
| Disability & Paid Family Leave | 132.1% |
| Payroll Processing fees | 31.4% |
| Payroll Taxes | 29.8% |
| Salaries | 29.7% |
| Unemployment | 177.8% |
| Workers Comp | 47.8% |
| Total Payroll Expenses | 31.4% |

Profit & Loss Budget vs. Actual

January through April 2021

| | <u>% of Budget</u> |
|----------------------------------|-----------------------|
| Travel and Meetings | |
| Mileage | 9.4% |
| Staff Development | 7.3% |
| Total Travel and Meetings | <u>8.1%</u> |
| Total Expense | <u>30.4%</u> |
| Net Ordinary Income | <u>-651.6%</u> |
| Net Income | <u><u>-651.6%</u></u> |