

Profit & Loss Budget vs. Actual

January through May 2025

| | Jan - May 25 | Budget |
|---------------------------------------|--------------|------------|
| Ordinary Income/Expense | | |
| Income | | |
| Watershed Steward Fees | | |
| City of Auburn | 0.00 | 275,000.00 |
| Town of Owasco | 33,000.00 | 33,000.00 |
| Total Watershed Steward Fees | 33,000.00 | 308,000.00 |
| Town of Lansing | 200.00 | 200.00 |
| NFWF Grant | | |
| NFWF Grant Contractors | 67,345.40 | 200,000.00 |
| NFWF Grant Admin | 0.00 | 10,600.00 |
| Total NFWF Grant | 67,345.40 | 210,600.00 |
| Village of Groton | 250.00 | 250.00 |
| Nature Conservancy Grant | 0.00 | 10,000.00 |
| Town of Summerhill | 200.00 | 200.00 |
| Town of Locke | 100.00 | 100.00 |
| Town of Dryden | 500.00 | 200.00 |
| Town of Genoa | 200.00 | 200.00 |
| Town of Moravia | 2,000.00 | 2,000.00 |
| Town of Sennett | 2,500.00 | 2,500.00 |
| Village of Moravia | 0.00 | 2,000.00 |
| Town of Niles | 2,500.00 | 2,500.00 |
| Town of Fleming | 7,000.00 | 7,000.00 |
| Town of Scipio | 3,000.00 | 3,000.00 |
| Investments | | |
| Interest-Savings, Short-term CD | 4,649.38 | 10,000.00 |
| Total Investments | 4,649.38 | 10,000.00 |
| Total Income | 123,444.78 | 558,750.00 |
| Expense | | |
| Depreciation Expense | 3,330.95 | 8,000.00 |
| Banking fees | 0.00 | 200.00 |
| Business Expenses | | |
| Business Registration Fees | 125.00 | 200.00 |
| Total Business Expenses | 125.00 | 200.00 |
| Contract Services | | |
| Accounting Fees | 0.00 | 4,500.00 |
| Legal Fees | 825.00 | 2,000.00 |
| Outside Contract Services | 1,140.00 | 3,000.00 |
| Total Contract Services | 1,965.00 | 9,500.00 |
| Facilities and Equipment | | |
| Property Maintenance | 0.00 | 2,000.00 |
| Utilities | 0.00 | 1,500.00 |
| Depr and Amort - Allowable | 0.00 | 7,995.00 |
| Rent | 4,636.07 | 10,800.00 |
| Total Facilities and Equipment | 4,636.07 | 22,295.00 |
| Operations | | |
| Leased Vehicle | 1,101.40 | 3,304.00 |
| Vehicle Replacement | 0.00 | 0.00 |
| Lab Testing | 0.00 | 1,500.00 |
| Insurance - drone | 499.00 | 200.00 |
| Advertising | 0.00 | 500.00 |
| Books, Subscriptions, Reference | 154.95 | 300.00 |
| Office Supplies | 249.30 | 1,250.00 |
| Postage, Mailing Service | 87.60 | 100.00 |
| Printing and Copying | 680.00 | 1,000.00 |
| Field Supplies | 363.09 | 1,500.00 |

Owasco Lake Watershed Mangement Council, Inc.

06/11/25

Profit & Loss Budget vs. Actual

Accrual Basis

January through May 2025

| | Jan - May 25 | Budget |
|---------------------------------------|--------------|------------|
| Telephone, Telecommunications | | |
| Website Development | 0.00 | 450.00 |
| Telephone, Telecommunications - Other | 941.57 | 3,600.00 |
| Total Telephone, Telecommunications | 941.57 | 4,050.00 |
| Vehicle Repairs & Maint. | 28.88 | 1,000.00 |
| Fuel | 920.51 | 4,000.00 |
| Insurance - Auto and Trailer | 0.00 | 12,000.00 |
| Total Operations | 5,026.30 | 30,704.00 |
| Other Types of Expenses | | |
| Nature Conservatory Expense | 0.00 | 500.00 |
| Emerson Grant Expense | 49.34 | 0.00 |
| NFWF Grant Expense | | |
| NFWF Grant Contractors | 61,495.26 | 200,000.00 |
| NFWF Grant Admin | 0.00 | 10,600.00 |
| Total NFWF Grant Expense | 61,495.26 | 210,600.00 |
| Donations | 0.00 | 100.00 |
| Insurance - Liability, D and O | 0.00 | 8,500.00 |
| Total Other Types of Expenses | 61,544.60 | 219,700.00 |
| Payroll Expenses | | |
| Health Insurance | 5,624.66 | 11,172.00 |
| 401(K) Match | 5,317.04 | 13,100.00 |
| Disability & Paid Family Leave | 390.30 | 500.00 |
| Payroll Processing fees | 555.00 | 1,400.00 |
| Payroll Taxes | 5,495.05 | 14,190.00 |
| Salaries | 72,945.78 | 227,875.00 |
| Unemployment | 537.60 | 1,239.00 |
| Workers Comp | 0.00 | 10,000.00 |
| Total Payroll Expenses | 90,865.43 | 279,476.00 |
| Travel and Meetings | | |
| Mileage | 0.00 | 200.00 |
| Staff Development | 360.00 | 2,000.00 |
| Total Travel and Meetings | 360.00 | 2,200.00 |
| Total Expense | 167,853.35 | 572,275.00 |
| Net Ordinary Income | -44,408.57 | -13,525.00 |
| Net Income | -44,408.57 | -13,525.00 |

Owasco Lake Watershed Mangement Council, Inc.

06/11/25

Profit & Loss Budget vs. Actual

Accrual Basis

January through May 2025

| | \$ Over Budget | % of Budget |
|---------------------------------|----------------|-------------|
| Ordinary Income/Expense | | |
| Income | | |
| Watershed Steward Fees | | |
| City of Auburn | -275,000.00 | 0.0% |
| Town of Owasco | 0.00 | 100.0% |
| Total Watershed Steward Fees | -275,000.00 | 10.7% |
| Town of Lansing | 0.00 | 100.0% |
| NFWF Grant | | |
| NFWF Grant Contractors | -132,654.60 | 33.7% |
| NFWF Grant Admin | -10,600.00 | 0.0% |
| Total NFWF Grant | -143,254.60 | 32.0% |
| Village of Groton | 0.00 | 100.0% |
| Nature Conservancy Grant | -10,000.00 | 0.0% |
| Town of Summerhill | 0.00 | 100.0% |
| Town of Locke | 0.00 | 100.0% |
| Town of Dryden | 300.00 | 250.0% |
| Town of Genoa | 0.00 | 100.0% |
| Town of Moravia | 0.00 | 100.0% |
| Town of Sennett | 0.00 | 100.0% |
| Village of Moravia | -2,000.00 | 0.0% |
| Town of Niles | 0.00 | 100.0% |
| Town of Fleming | 0.00 | 100.0% |
| Town of Scipio | 0.00 | 100.0% |
| Investments | | |
| Interest-Savings, Short-term CD | -5,350.62 | 46.5% |
| Total Investments | -5,350.62 | 46.5% |
| Total Income | -435,305.22 | 22.1% |
| Expense | | |
| Depreciation Expense | -4,669.05 | 41.6% |
| Banking fees | -200.00 | 0.0% |
| Business Expenses | | |
| Business Registration Fees | -75.00 | 62.5% |
| Total Business Expenses | -75.00 | 62.5% |
| Contract Services | | |
| Accounting Fees | -4,500.00 | 0.0% |
| Legal Fees | -1,175.00 | 41.3% |
| Outside Contract Services | -1,860.00 | 38.0% |
| Total Contract Services | -7,535.00 | 20.7% |
| Facilities and Equipment | | |
| Property Maintenance | -2,000.00 | 0.0% |
| Utilities | -1,500.00 | 0.0% |
| Depr and Amort - Allowable | -7,995.00 | 0.0% |
| Rent | -6,163.93 | 42.9% |
| Total Facilities and Equipment | -17,658.93 | 20.8% |
| Operations | | |
| Leased Vehicle | -2,202.60 | 33.3% |
| Vehicle Replacement | 0.00 | 0.0% |
| Lab Testing | -1,500.00 | 0.0% |
| Insurance - drone | 299.00 | 249.5% |
| Advertising | -500.00 | 0.0% |
| Books, Subscriptions, Reference | -145.05 | 51.7% |
| Office Supplies | -1,000.70 | 19.9% |
| Postage, Mailing Service | -12.40 | 87.6% |
| Printing and Copying | -320.00 | 68.0% |
| Field Supplies | -1,136.91 | 24.2% |

Owasco Lake Watershed Mangement Council, Inc.

06/11/25

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Accrual Basis

January through May 2025

| | \$ Over Budget | % of Budget |
|---------------------------------------|----------------|-------------|
| Telephone, Telecommunications | | |
| Website Development | -450.00 | 0.0% |
| Telephone, Telecommunications - Other | -2,658.43 | 26.2% |
| Total Telephone, Telecommunications | -3,108.43 | 23.2% |
| Vehicle Repairs & Maint. | -971.12 | 2.9% |
| Fuel | -3,079.49 | 23.0% |
| Insurance - Auto and Trailer | -12,000.00 | 0.0% |
| Total Operations | -25,677.70 | 16.4% |
| Other Types of Expenses | | |
| Nature Conservatory Expense | -500.00 | 0.0% |
| Emerson Grant Expense | 49.34 | 100.0% |
| NFWF Grant Expense | | |
| NFWF Grant Contractors | -138,504.74 | 30.7% |
| NFWF Grant Admin | -10,600.00 | 0.0% |
| Total NFWF Grant Expense | -149,104.74 | 29.2% |
| Donations | -100.00 | 0.0% |
| Insurance - Liability, D and O | -8,500.00 | 0.0% |
| Total Other Types of Expenses | -158,155.40 | 28.0% |
| Payroll Expenses | | |
| Health Insurance | -5,547.34 | 50.3% |
| 401(K) Match | -7,782.96 | 40.6% |
| Disability & Paid Family Leave | -109.70 | 78.1% |
| Payroll Processing fees | -845.00 | 39.6% |
| Payroll Taxes | -8,694.95 | 38.7% |
| Salaries | -154,929.22 | 32.0% |
| Unemployment | -701.40 | 43.4% |
| Workers Comp | -10,000.00 | 0.0% |
| Total Payroll Expenses | -188,610.57 | 32.5% |
| Travel and Meetings | | |
| Mileage | -200.00 | 0.0% |
| Staff Development | -1,640.00 | 18.0% |
| Total Travel and Meetings | -1,840.00 | 16.4% |
| Total Expense | -404,421.65 | 29.3% |
| Net Ordinary Income | -30,883.57 | 328.3% |
| Net Income | -30,883.57 | 328.3% |