

## Owasco Lake Watershed Mangement Council, Inc.

02/09/21

## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
PPP Loan Forgiveness Proceeds	41,942.16		
Village of Moravia	2,000.00		
Town of Niles	2,000.00		
City of Auburn	187,500.00	200,000.00	-12,500.00
Town of Owasco	26,176.07	25,000.00	1,176.07
Town of Fleming	7,000.00	7,000.00	0.00
Town of Scipio	2,500.00	2,500.00	0.00
<b>Direct Public Support</b>			
Corporate Contributions	4,950.00		
Individ, Business Contributions	1,500.00		
<b>Total Direct Public Support</b>	6,450.00		
<b>Investments</b>			
Interest-Savings, Short-term CD	2.08		
<b>Total Investments</b>	2.08		
<b>Other Types of Income</b>			
Miscellaneous Revenue	668.34		
<b>Total Other Types of Income</b>	668.34		
<b>Total Income</b>	276,238.65	234,500.00	41,738.65
<b>Expense</b>			
Interest Expense	192.16		
Banking fees	297.00	100.00	197.00
<b>Business Expenses</b>			
Business Registration Fees	40.00		
<b>Total Business Expenses</b>	40.00		
<b>Contract Services</b>			
Accounting Fees	0.00	4,050.00	-4,050.00
Outside Contract Services	1,250.00	1,500.00	-250.00
<b>Total Contract Services</b>	1,250.00	5,550.00	-4,300.00
<b>Facilities and Equipment</b>			
Rent, Parking, Utilities	6,000.00	2,400.00	3,600.00
<b>Total Facilities and Equipment</b>	6,000.00	2,400.00	3,600.00
<b>Operations</b>			
Insurance - drone	747.00		
Advertising	975.00	200.00	775.00
Office Supplies	2,654.60	1,000.00	1,654.60
Postage, Mailing Service	182.90	500.00	-317.10
Printing and Copying	577.00	500.00	77.00
Field Supplies	7,450.57	2,000.00	5,450.57
Telephone, Telecommunications	4,347.64	4,800.00	-452.36
Vehicle Repairs & Maint.	2,247.03	2,500.00	-252.97
Fuel	1,428.63	2,500.00	-1,071.37
Insurance - Auto	3,642.00	3,500.00	142.00
<b>Total Operations</b>	24,252.37	17,500.00	6,752.37
<b>Other Types of Expenses</b>			
Insurance - Liability, D and O	4,671.30	5,000.00	-328.70
<b>Total Other Types of Expenses</b>	4,671.30	5,000.00	-328.70

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	Jan - Dec 20	Budget	\$ Over Budget
<b>Payroll Expenses</b>			
401(K) Match	19,583.40	18,500.00	1,083.40
Disability & Paid Family Leave	451.04	150.00	301.04
Payroll Processing fees	1,205.00	1,300.00	-95.00
Payroll Taxes	14,387.48	14,015.75	371.73
Salaries	186,593.51	183,212.40	3,381.11
Unemployment	1,113.57	1,500.00	-386.43
Workers Comp	1,739.74	2,500.00	-760.26
<b>Total Payroll Expenses</b>	<b>225,073.74</b>	<b>221,178.15</b>	<b>3,895.59</b>
<b>Travel and Meetings</b>			
Mileage	826.51	500.00	326.51
Staff Development	1,115.00	1,000.00	115.00
<b>Total Travel and Meetings</b>	<b>1,941.51</b>	<b>1,500.00</b>	<b>441.51</b>
<b>Total Expense</b>	<b>263,718.08</b>	<b>253,228.15</b>	<b>10,489.93</b>
<b>Net Ordinary Income</b>	<b>12,520.57</b>	<b>-18,728.15</b>	<b>31,248.72</b>
<b>Net Income</b>	<b>12,520.57</b>	<b>-18,728.15</b>	<b>31,248.72</b>

**Profit & Loss Budget vs. Actual**

January through December 2020

	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
PPP Loan Forgiveness Proceeds	
Village of Moravia	
Town of Niles	
City of Auburn	93.8%
Town of Owasco	104.7%
Town of Fleming	100.0%
Town of Scipio	100.0%
Direct Public Support	
Corporate Contributions	
Individ, Business Contributions	
<b>Total Direct Public Support</b>	
Investments	
Interest-Savings, Short-term CD	
<b>Total Investments</b>	
Other Types of Income	
Miscellaneous Revenue	
<b>Total Other Types of Income</b>	
<b>Total Income</b>	<u>117.8%</u>
<b>Expense</b>	
Interest Expense	
Banking fees	297.0%
Business Expenses	
Business Registration Fees	
<b>Total Business Expenses</b>	
Contract Services	
Accounting Fees	0.0%
Outside Contract Services	83.3%
<b>Total Contract Services</b>	<u>22.5%</u>
Facilities and Equipment	
Rent, Parking, Utilities	250.0%
<b>Total Facilities and Equipment</b>	<u>250.0%</u>
Operations	
Insurance - drone	
Advertising	487.5%
Office Supplies	265.5%
Postage, Mailing Service	36.6%
Printing and Copying	115.4%
Field Supplies	372.5%
Telephone, Telecommunications	90.6%
Vehicle Repairs & Maint.	89.9%
Fuel	57.1%
Insurance - Auto	104.1%
<b>Total Operations</b>	<u>138.6%</u>
Other Types of Expenses	
Insurance - Liability, D and O	93.4%
<b>Total Other Types of Expenses</b>	<u>93.4%</u>

**Profit & Loss Budget vs. Actual**

January through December 2020

	<u>% of Budget</u>
<b>Payroll Expenses</b>	
401(K) Match	105.9%
Disability & Paid Family Leave	300.7%
Payroll Processing fees	92.7%
Payroll Taxes	102.7%
Salaries	101.8%
Unemployment	74.2%
Workers Comp	69.6%
<b>Total Payroll Expenses</b>	<u>101.8%</u>
<b>Travel and Meetings</b>	
Mileage	165.3%
Staff Development	111.5%
<b>Total Travel and Meetings</b>	<u>129.4%</u>
<b>Total Expense</b>	<u>104.1%</u>
<b>Net Ordinary Income</b>	<u>-66.9%</u>
<b>Net Income</b>	<u><u>-66.9%</u></u>