

## Owasco Lake Watershed Mangement Council, Inc.

10/13/22

## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through September 2022

	Jan - Sep 22	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Town of Genoa	200.00	200.00
Town of Moravia	2,000.00	2,000.00
Subcontract Revenue	500.00	
Town of Sennett	2,500.00	2,500.00
Village of Moravia	0.00	2,000.00
Town of Niles	2,000.00	2,000.00
City of Auburn	216,300.00	210,000.00
Town of Owasco	29,000.00	29,000.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
Direct Public Support	0.00	0.00
<b>Other Types of Income</b>		
Miscellaneous Revenue	83.81	
Other Types of Income - Other	0.00	6,450.00
<b>Total Other Types of Income</b>	83.81	6,450.00
<b>Total Income</b>	262,583.81	264,150.00
<b>Expense</b>		
Depreciation Expense	3,835.35	5,113.80
Banking fees	-34.00	200.00
Business Expenses		
Business Registration Fees	115.00	50.00
<b>Total Business Expenses</b>	115.00	50.00
Contract Services		
Accounting Fees	4,050.00	4,000.00
Legal Fees	1,000.00	
Outside Contract Services	1,102.50	1,800.00
<b>Total Contract Services</b>	6,152.50	5,800.00
Facilities and Equipment		
Utilities	1,115.49	3,000.00
Rent	7,650.00	10,200.00
<b>Total Facilities and Equipment</b>	8,765.49	13,200.00
Operations		
Lab Testing	0.00	500.00
Insurance - drone	0.00	750.00
Advertising	140.00	600.00
Books, Subscriptions, Reference	14.97	50.00
Office Supplies	944.65	1,250.00
Postage, Mailing Service	40.75	500.00
Printing and Copying	691.61	1,000.00
Field Supplies	543.61	1,500.00
Telephone, Telecommunications		
Website Development	142.56	1,000.00
Telephone, Telecommunications - Other	3,041.19	5,200.00
<b>Total Telephone, Telecommunications</b>	3,183.75	6,200.00
Vehicle Repairs & Maint.	903.83	3,000.00
Fuel	3,078.52	2,500.00
Insurance - Auto and Trailer	6,022.00	5,732.00
<b>Total Operations</b>	15,563.69	23,582.00

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<b>Other Types of Expenses</b>		
Donations	250.00	
Insurance - Liability, D and O	4,930.41	5,500.00
Outside Contracting Services	400.00	
<b>Total Other Types of Expenses</b>	5,580.41	5,500.00
<b>Payroll Expenses</b>		
Health Insurance	6,443.40	8,285.00
401(K) Match	8,415.77	19,131.00
Disability & Paid Family Leave	-269.03	600.00
Payroll Processing fees	1,062.75	1,400.00
Payroll Taxes	9,947.92	14,641.00
Salaries	131,948.12	176,625.00
Unemployment	1,127.52	1,239.00
Workers Comp	2,164.76	1,800.00
<b>Total Payroll Expenses</b>	160,841.21	223,721.00
<b>Travel and Meetings</b>		
Mileage	45.99	200.00
Staff Development	792.50	1,200.00
<b>Total Travel and Meetings</b>	838.49	1,400.00
<b>Total Expense</b>	201,658.14	278,566.80
<b>Net Ordinary Income</b>	60,925.67	-14,416.80
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella	50.00	
<b>Total Other Income</b>	50.00	
<b>Net Other Income</b>	50.00	
<b>Net Income</b>	<b>60,975.67</b>	<b>-14,416.80</b>

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## Profit &amp; Loss Budget vs. Actual

Accrual Basis

January through September 2022

	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Town of Genoa	0.00	100.0%
Town of Moravia	0.00	100.0%
<b>Subcontract Revenue</b>		
Town of Sennett	0.00	100.0%
Village of Moravia	-2,000.00	0.0%
Town of Niles	0.00	100.0%
City of Auburn	6,300.00	103.0%
Town of Owasco	0.00	100.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Direct Public Support	0.00	0.0%
<b>Other Types of Income</b>		
Miscellaneous Revenue		
Other Types of Income - Other	-6,450.00	0.0%
<b>Total Other Types of Income</b>	-6,366.19	1.3%
<b>Total Income</b>	-1,566.19	99.4%
<b>Expense</b>		
Depreciation Expense	-1,278.45	75.0%
Banking fees	-234.00	-17.0%
<b>Business Expenses</b>		
Business Registration Fees	65.00	230.0%
<b>Total Business Expenses</b>	65.00	230.0%
<b>Contract Services</b>		
Accounting Fees	50.00	101.3%
Legal Fees		
Outside Contract Services	-697.50	61.3%
<b>Total Contract Services</b>	352.50	106.1%
<b>Facilities and Equipment</b>		
Utilities	-1,884.51	37.2%
Rent	-2,550.00	75.0%
<b>Total Facilities and Equipment</b>	-4,434.51	66.4%
<b>Operations</b>		
Lab Testing	-500.00	0.0%
Insurance - drone	-750.00	0.0%
Advertising	-460.00	23.3%
Books, Subscriptions, Reference	-35.03	29.9%
Office Supplies	-305.35	75.6%
Postage, Mailing Service	-459.25	8.2%
Printing and Copying	-308.39	69.2%
Field Supplies	-956.39	36.2%
Telephone, Telecommunications		
Website Development	-857.44	14.3%
Telephone, Telecommunications - Other	-2,158.81	58.5%
<b>Total Telephone, Telecommunications</b>	-3,016.25	51.4%
<b>Vehicle Repairs &amp; Maint.</b>	-2,096.17	30.1%
Fuel	578.52	123.1%
Insurance - Auto and Trailer	290.00	105.1%
<b>Total Operations</b>	-8,018.31	66.0%

**Profit & Loss Budget vs. Actual**

January through September 2022

	\$ Over Budget	% of Budget
<b>Other Types of Expenses</b>		
Donations		
Insurance - Liability, D and O	-569.59	89.6%
Outside Contracting Services		
<b>Total Other Types of Expenses</b>	80.41	101.5%
<b>Payroll Expenses</b>		
Health Insurance	-1,841.60	77.8%
401(K) Match	-10,715.23	44.0%
Disability & Paid Family Leave	-869.03	-44.8%
Payroll Processing fees	-337.25	75.9%
Payroll Taxes	-4,693.08	67.9%
Salaries	-44,676.88	74.7%
Unemployment	-111.48	91.0%
Workers Comp	364.76	120.3%
<b>Total Payroll Expenses</b>	-62,879.79	71.9%
<b>Travel and Meetings</b>		
Mileage	-154.01	23.0%
Staff Development	-407.50	66.0%
<b>Total Travel and Meetings</b>	-561.51	59.9%
<b>Total Expense</b>	-76,908.66	72.4%
<b>Net Ordinary Income</b>	75,342.47	-422.6%
<b>Other Income/Expense</b>		
Other Income		
Norman Porticella		
<b>Total Other Income</b>		
<b>Net Other Income</b>		
<b>Net Income</b>	<b>75,392.47</b>	<b>-422.9%</b>