

## Profit &amp; Loss Budget vs. Actual

January through October 2025

	Jan - Oct 25	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
TNC Grant - 2025	10,000.00	10,000.00
<b>Watershed Steward Fees</b>		
City of Auburn	250,000.00	275,000.00
Town of Owasco	33,000.00	33,000.00
<b>Total Watershed Steward Fees</b>	283,000.00	308,000.00
Town of Lansing	200.00	200.00
<b>NFWF Grant</b>		
NFWF Grant Contractors	67,345.40	200,000.00
NFWF Grant Admin	0.00	10,600.00
<b>Total NFWF Grant</b>	67,345.40	210,600.00
Village of Groton	250.00	250.00
Nature Conservancy Grant	0.00	10,000.00
Town of Summerhill	200.00	200.00
Town of Locke	100.00	100.00
Town of Dryden	500.00	200.00
Town of Genoa	200.00	200.00
Town of Moravia	2,000.00	2,000.00
Town of Sennett	2,500.00	2,500.00
Village of Moravia	2,000.00	2,000.00
Town of Niles	5,250.00	2,500.00
Town of Fleming	7,000.00	7,000.00
Town of Scipio	3,000.00	3,000.00
<b>Investments</b>		
Interest-Savings, Short-term CD	9,722.34	10,000.00
<b>Total Investments</b>	9,722.34	10,000.00
<b>Total Income</b>	393,267.74	568,750.00
<b>Expense</b>		
Depreciation Expense	6,661.90	8,000.00
Banking fees	15.00	200.00
<b>Business Expenses</b>		
Business Registration Fees	125.00	200.00
<b>Total Business Expenses</b>	125.00	200.00
<b>Contract Services</b>		
Accounting Fees	4,220.00	4,500.00
Legal Fees	825.00	2,000.00
Outside Contract Services	1,440.00	3,000.00
<b>Total Contract Services</b>	6,485.00	9,500.00
<b>Facilities and Equipment</b>		
Property Maintenance	0.00	2,000.00
Utilities	846.51	1,500.00
Depr and Amort - Allowable	0.00	7,995.00
Rent	9,291.63	10,800.00
<b>Total Facilities and Equipment</b>	10,138.14	22,295.00
<b>Operations</b>		
Leased Vehicle	2,753.50	3,304.00
Vehicle Replacement	0.00	0.00
Lab Testing	0.00	1,500.00
Insurance - drone	499.00	200.00
Advertising	0.00	500.00
Books, Subscriptions, Reference	478.80	300.00
Office Supplies	374.68	1,250.00
Postage, Mailing Service	87.60	100.00
Printing and Copying	680.00	1,000.00
Field Supplies	745.37	1,500.00

**Profit & Loss Budget vs. Actual**

January through October 2025

	Jan - Oct 25	Budget
Telephone, Telecommunications		
Website Development	623.70	450.00
Telephone, Telecommunications - Other	1,893.65	3,600.00
<b>Total Telephone, Telecommunications</b>	<b>2,517.35</b>	<b>4,050.00</b>
Vehicle Repairs & Maint.	192.87	1,000.00
Fuel	1,878.43	4,000.00
Insurance - Auto and Trailer	4,093.00	12,000.00
<b>Total Operations</b>	<b>14,300.60</b>	<b>30,704.00</b>
<b>Other Types of Expenses</b>		
2025 TNC Grant Expense	3,744.95	10,000.00
Nature Conservatory Expense	0.00	500.00
Emerson Grant Expense	49.34	0.00
NFWF Grant Expense		
NFWF Grant Contractors	61,495.26	200,000.00
NFWF Grant Admin	0.00	10,600.00
<b>Total NFWF Grant Expense</b>	<b>61,495.26</b>	<b>210,600.00</b>
Donations	75.00	100.00
Insurance - Liability, D and O	16,322.25	8,500.00
<b>Total Other Types of Expenses</b>	<b>81,686.80</b>	<b>229,700.00</b>
<b>Payroll Expenses</b>		
Health Insurance	9,608.35	11,172.00
401(K) Match	10,648.19	13,100.00
Disability & Paid Family Leave	80.10	500.00
Payroll Processing fees	1,185.00	1,400.00
Payroll Taxes	10,986.47	14,190.00
Salaries	146,085.22	227,875.00
Unemployment	537.60	1,239.00
Workers Comp	3,423.86	10,000.00
<b>Total Payroll Expenses</b>	<b>182,554.79</b>	<b>279,476.00</b>
<b>Travel and Meetings</b>		
Mileage	0.00	200.00
Staff Development	360.00	2,000.00
<b>Total Travel and Meetings</b>	<b>360.00</b>	<b>2,200.00</b>
<b>Total Expense</b>	<b>302,327.23</b>	<b>582,275.00</b>
<b>Net Ordinary Income</b>	<b>90,940.51</b>	<b>-13,525.00</b>
<b>Net Income</b>	<b>90,940.51</b>	<b>-13,525.00</b>

## Profit &amp; Loss Budget vs. Actual

January through October 2025

	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
TNC Grant - 2025	0.00	100.0%
Watershed Steward Fees		
City of Auburn	-25,000.00	90.9%
Town of Owasco	0.00	100.0%
<b>Total Watershed Steward Fees</b>	-25,000.00	91.9%
Town of Lansing	0.00	100.0%
NFWF Grant		
NFWF Grant Contractors	-132,654.60	33.7%
NFWF Grant Admin	-10,600.00	0.0%
<b>Total NFWF Grant</b>	-143,254.60	32.0%
Village of Groton	0.00	100.0%
Nature Conservancy Grant	-10,000.00	0.0%
Town of Summerhill	0.00	100.0%
Town of Locke	0.00	100.0%
Town of Dryden	300.00	250.0%
Town of Genoa	0.00	100.0%
Town of Moravia	0.00	100.0%
Town of Sennett	0.00	100.0%
Village of Moravia	0.00	100.0%
Town of Niles	2,750.00	210.0%
Town of Fleming	0.00	100.0%
Town of Scipio	0.00	100.0%
Investments		
Interest-Savings, Short-term CD	-277.66	97.2%
<b>Total Investments</b>	-277.66	97.2%
<b>Total Income</b>	-175,482.26	69.1%
<b>Expense</b>		
Depreciation Expense	-1,338.10	83.3%
Banking fees	-185.00	7.5%
Business Expenses		
Business Registration Fees	-75.00	62.5%
<b>Total Business Expenses</b>	-75.00	62.5%
Contract Services		
Accounting Fees	-280.00	93.8%
Legal Fees	-1,175.00	41.3%
Outside Contract Services	-1,560.00	48.0%
<b>Total Contract Services</b>	-3,015.00	68.3%
Facilities and Equipment		
Property Maintenance	-2,000.00	0.0%
Utilities	-653.49	56.4%
Depr and Amort - Allowable	-7,995.00	0.0%
Rent	-1,508.37	86.0%
<b>Total Facilities and Equipment</b>	-12,156.86	45.5%
Operations		
Leased Vehicle	-550.50	83.3%
Vehicle Replacement	0.00	0.0%
Lab Testing	-1,500.00	0.0%
Insurance - drone	299.00	249.5%
Advertising	-500.00	0.0%
Books, Subscriptions, Reference	178.80	159.6%
Office Supplies	-875.32	30.0%
Postage, Mailing Service	-12.40	87.6%
Printing and Copying	-320.00	68.0%
Field Supplies	-754.63	49.7%

## Profit &amp; Loss Budget vs. Actual

January through October 2025

	\$ Over Budget	% of Budget
Telephone, Telecommunications		
Website Development	173.70	138.6%
Telephone, Telecommunications - Other	-1,706.35	52.6%
<b>Total Telephone, Telecommunications</b>	<b>-1,532.65</b>	<b>62.2%</b>
Vehicle Repairs & Maint.	-807.13	19.3%
Fuel	-2,121.57	47.0%
Insurance - Auto and Trailer	-7,907.00	34.1%
<b>Total Operations</b>	<b>-16,403.40</b>	<b>46.6%</b>
Other Types of Expenses		
2025 TNC Grant Expense	-6,255.05	37.4%
Nature Conservatory Expense	-500.00	0.0%
Emerson Grant Expense	49.34	100.0%
NFWF Grant Expense		
NFWF Grant Contractors	-138,504.74	30.7%
NFWF Grant Admin	-10,600.00	0.0%
<b>Total NFWF Grant Expense</b>	<b>-149,104.74</b>	<b>29.2%</b>
Donations	-25.00	75.0%
Insurance - Liability, D and O	7,822.25	192.0%
<b>Total Other Types of Expenses</b>	<b>-148,013.20</b>	<b>35.6%</b>
Payroll Expenses		
Health Insurance	-1,563.65	86.0%
401(K) Match	-2,451.81	81.3%
Disability & Paid Family Leave	-419.90	16.0%
Payroll Processing fees	-215.00	84.6%
Payroll Taxes	-3,203.53	77.4%
Salaries	-81,789.78	64.1%
Unemployment	-701.40	43.4%
Workers Comp	-6,576.14	34.2%
<b>Total Payroll Expenses</b>	<b>-96,921.21</b>	<b>65.3%</b>
Travel and Meetings		
Mileage	-200.00	0.0%
Staff Development	-1,640.00	18.0%
<b>Total Travel and Meetings</b>	<b>-1,840.00</b>	<b>16.4%</b>
<b>Total Expense</b>	<b>-279,947.77</b>	<b>51.9%</b>
<b>Net Ordinary Income</b>	<b>104,465.51</b>	<b>-672.4%</b>
<b>Net Income</b>	<b>104,465.51</b>	<b>-672.4%</b>